# **AMANDA J. SHARKEY**

(updated September 2020)

The University of Chicago Booth School of Business 5807 S. Woodlawn Ave. Chicago, IL 60637 773.834.3422 (office) 650.388.0615 (mobile) sharkey@chicagobooth.edu

#### ACADEMIC EMPLOYMENT

The University of Chicago, Booth School of Business

Associate Professor of Organizations and Strategy (untenured)

July 2015-present

Associate Professor of Sociology (by courtesy)

William S. Fishman Faculty Scholar 2015-16, 2016-17

Assistant Professor of Organizations and Strategy July 2011-June 2015

William S. Fishman Faculty Scholar 2014-15

Yale University School of Management

Visiting Assistant Professor of Organizational Behavior Sept. 2013-June 2014

### **EDUCATION**

# Stanford University, Stanford, CA

2011

Ph.D. in Sociology

Dissertation: Sieves and Lenses: Essays on the Role of Categories in Social Valuation Committee: Michael Hannan (co-chair), Jesper Sorensen (co-chair), Shelley Correll

## London School of Economics, London, England

2004

Master of Science, Social Research Methods (Sociology)

Graduated with distinction

# Northwestern University, Evanston, IL

1999

Bachelor of Science, Economics and Journalism

Graduated Magna Cum Laude

### **RESEARCH INTERESTS**

Economic sociology, organizational theory, status, valuation, categorization, financial markets

## **PUBLICATIONS**

Ody-Brasier, Amandine and Amanda Sharkey. 2019. "Under Pressure: Reputation, Ratings and Inaccurate Self-reporting in the Nursing Home Industry." *Strategic Management Journal* 40(10): 1517-1544.

Hannan, Michael and Gael LeMens and Greta Hsu and Balazs Kovacs and Giacomo Negro and Laszlo Polos and Elizabeth Pontikes and Amanda Sharkey. 2019. <u>Concepts and Categories:</u> Foundations for Cultural and Sociological Analysis. (New York: Columbia University Press).

Sharkey, Amanda and Balazs Kovacs. 2018. "The Many Gifts of Status: How Attending to Audience Reactions Drives the Use of Status." *Management Science*. 64(11): 5422-5443.

Sharkey, Amanda. "The Dark Side of Status." 2017. Journal of Management Inquiry 1-3.

Paolella, Lionel and Amanda J. Sharkey. 2017. "Forging Consensus: An Integrated View of How Categories Shape the Perception of Organizational Identity." pp. 327-353 in *Research in the Sociology of Organizations*, vol. 51. (Rodolphe Durand, Nina Granqvist and Anna Tyllstrom, eds.)

Bromley, Patricia and Amanda Sharkey. 2017. "Casting Call: The Expanding Nature of Actorhood in U.S. Firms, 1960-2010." *Accounting, Organizations and Society.* 59: 3-20.

Thebaud, Sarah and Amanda Sharkey. 2016. "Unequal Hard Times: The Influence of the Great Recession on Gender Bias in Entrepreneurial Financing." *Sociological Science*. 3: 1-31.

Sharkey, Amanda and Patricia Bromley. 2015. "Can Ratings Have Indirect Effects?: Evidence From the Organizational Response to Peers' Environmental Ratings." *American Sociological Review* 80(1): 63-91.

Sharkey, Amanda. 2014. "Categories and Organizational Status: The Role of Industry Status in the Response to Organizational Deviance." *American Journal of Sociology*. 119(5): 1380-1433.

Sorensen, Jesper and Amanda Sharkey. 2014. "Entrepreneurship as a Mobility Process." *American Sociological Review*. 79(2): 328-349.

Kovacs, Balazs and Amanda Sharkey. 2014. "The Paradox of Publicity: How Awards Can Negatively Affect the Evaluation of Quality." *Administrative Science Quarterly*. 59(1): 1-33.

Leung, Ming D. and Amanda Sharkey. 2014. "Out of Sight, Out of Mind: Evidence of Perceptual Factors in the Multiple-Category Discount." *Organization Science*. 25(1): 171-184.

Willer, Robb and Amanda Sharkey and Seth Frey. 2012. "Reciprocity on the Hardwood: Passing Patterns Among Professional Basketball Players." *PloS one* 7(12).

Sorensen, Jesper and Amanda Sharkey. 2011. "The Perils of False Certainty: A Comment on the ASA Amicus Brief in Dukes vs. Wal-Mart." *Sociological Methods and Research*. 40: 635-645.

# UNPUBLISHED WORKING PAPERS AND MANUSCRIPTS

Sharkey, Amanda and Amandine Ody-Brasier. 2020. "Accounting for Negative Attention: Status and Costs in the Market for Audit Services." (under review)

Pontikes, Elizabeth, and Amanda Sharkey and Greta Hsu. 2020. "Minding the Gap?: Employee-Driven Reputational Pressures in the Wake of Mandated Pay Gap Transparency." (under review)

Paolella, Lionel and M. Aulia Syakhroza and Amanda Sharkey. 2020. "Paying the Piper: The Role of Generalized Reciprocity in Gaining Moral Endorsement." (2<sup>nd</sup> revise and resubmit at *Social Forces*)

Sharkey, Amanda and Balazs Kovacs and Melody Chang. 2020. "Philanthropy as Reputation Repair." (draft available)

Pontikes, Elizabeth and Amanda Sharkey. 2019. "Competitive and Descriptive Market Definitions: Effects on Sales." (draft available)

# AWARDS AND HONORS

Stanford Graduate Fellowship	2006-2010
Academy of Management, Organizations and Management Division Doctoral Studer Consortium	nt 2009
Stanford Sociology Department LaPiere Award for Best Second Year Paper	2007
RESEARCH GRANTS	
University of Chicago, Polsky Center for Entrepreneurship and Innovation (\$2,100)	2014
University of Chicago, Initiative on Global Markets (\$4,500)	2012
Stanford University, Graduate Research Opportunity (\$4,500)	2009

### TEACHING

Strategy and Structure (BUSE 39001), University of Chicago Booth School of Business, Winter 2012, Spring 2013, Winter 2015, Fall 2015, Fall 2016, Winter 2018, Fall 2018, Spring 2020. (MBA course)

Designing Social Research, Yale School of Management, Fall 2013. (Ph.D. course)

### PROFESSIONAL SERVICE

Member of Editorial Board, American Journal of Sociology	July 2020-present
Member of Editorial Board, Organization Science	2012-present
Member of Editorial Board, Administrative Science Quarterly	2014-present
Associate Editor, Management Science	2014-2020

Ad Hoc Reviewer for *American Sociological Review*, *Social Forces*, *Sociological Forum*, and *Strategic Management Journal*.

# INVITED TALKS AND CONFERENCE PRESENTATIONS

- "Accounting for Negative Attention: Status and Costs in the Market for Audit Services." (with Amandine Ody-Brasier)
  - 2020. Brigham Young University, Columbia University, Northwestern University.
  - 2019. Bocconi University, University of Lugano, Stanford University.
- "Competitive and Descriptive Market Definitions: Effects on Sales." (with Elizabeth Pontikes) 2019. HEC Paris, University of California-Davis.
- "Paying the Piper: The Role of Generalized Reciprocity in Gaining Moral Endorsement." (with Aulia Syakhroza and Lionel Paolella)
  - 2018. London Business School, Academy of Management
  - 2017. Organizational Ecology Conference.
- "Misleading the Raters: Inaccurate Reporting in the Nursing Home Industry." (with Amandine Ody-Brasier)
  - 2017. Academy of Management.
  - 2016. Junior Organizational Theorists Conference, Economic Sociology Conference.
- "The Many Gifts of Status." (with Balazs Kovacs)
  - 2016. University of Washington Olin Business School, University of Toronto Rotman Business School, Harvard Business School, Oxford University Reputation Conference.
  - 2015. Organizational Ecology Conference, National Science Foundation conference on "Facilitating the Creation and Transfer of Knowledge."
- "Unequal Hard Times: The Influence of Economic Recession on Gender Bias in Entrepreneurial Financing." (with Sarah Thebaud)
  - 2015. Cornell University Johnson Graduate School of Management, University of Michigan Interdisciplinary Committee on Organizational Studies.
- "Casting Call: The Expansion of Actorhood in U.S. Firms, 1960-2010." (with Patricia Bromley) 2014. Massachusetts Institute of Technology, Harvard Business School, American Sociological Association Annual Meeting.
- "The Paradox of Publicity: How Awards Can Negatively Affect the Evaluation of Quality." (with Balazs Kovacs)
  - 2013. Organizational Ecology Conference, Yale School of Management, University of Chicago.
  - 2013. University of Arizona, New York University, University of Lugano, American Sociological Association Annual Meeting (presented by Balazs Kovacs)
- "Can Ratings Have Indirect Effects?: Evidence From the Organizational Response to Peers' Environmental Ratings." (with Patricia Bromley)
  - 2013. University of Michigan. (presented by Patricia Bromley)
  - 2013. American Sociological Association Meetings, Junior Organizational Theorists Workshop.

# 2012. Academy of Management Annual Meeting.

- "Categories and Organizational Status: The Role of Industry Status in the Response to Organizational Deviance."
  - 2012. University of Michigan.
  - 2011. University of Toronto, University of Chicago, Harvard Business School, University of California at Berkeley.
  - 2010. Emory University, Yale University, Academy of Management Annual Meeting.
- "Entrepreneurship as a Mobility Process." (with Jesper Sorensen)
  - 2012. University of Chicago.
  - 2010. Academy of Management Annual Meeting.
  - 2010. Emory University, Stanford University, Washington University, Massachusetts Institute of Technology (presented by Jesper Sorensen)
- "Out of Sight, Out of Mind: Evidence of Perceptual Factors in the Multiple-Category Discount." (with Ming Leung)
  - 2009. Academy of Management Annual Meeting. (presented by Ming Leung)
- "Executive Compensation and Board Composition: The Paradox of Outside Directors." 2008. Academy of Management Annual Meeting.

### **DOCTORAL STUDENT ADVISING**

Eunjung Hyun (Hongik University, Seoul) Craig Tutterow (LinkedIn) Pete Aceves (Bocconi University, Italy) Joshua Mausolf (Facebook) Katie Hendricks Yuhao Zhuang

### RELATED PROFESSIONAL EXPERIENCE

# Center for American Progress, Washington, DC

2004-2005

# Research Associate, Education Policy

Provided research and writing support to a national task force on public education in America. Co-authored final task force report outlining problems and policy solutions for the U.S. education system.

# M.I.T., Sloan School of Management, Cambridge, MA

2002

### Research Associate

Reviewed, synthesized and summarized research on globalization in manufacturing to support modifications to the Leaders for Global Operations program.

# Deloitte Consulting, Chicago, IL

1999-2002

### Associate Consultant

Conducted extensive analysis and research for clients in multiple industries, with a focus on corporate strategy and operations at financial services institutions. Promoted from Business Analyst.

Sharkey Page 5/5