

Biography

Professor Vishal Gaur is Emerson Professor of Manufacturing Management, and professor of operations, technology and information management at the Samuel Curtis Johnson Graduate School of Management. His research interests lie in the design and optimization of data-driven business models. His current research projects deal with econometric analysis and optimization in retailing, supply chains, and linking operations with financial performance of firms.

Gaur served as associate dean of MBA programs during 2014-2019. He teaches the MBA core course in operations management and MBA elective courses in retail operations and SQL. He has received numerous awards for his research and teaching: the Johnson Faculty Research Award in 2012-13; the Clifford H. Whitcomb Faculty Fellowship in 2010-11; the Johnson Core Faculty Award by the graduating classes of 2015, 2012, and 2008; the Johnson Cornell Tech Core Faculty Award by the graduating class of 2017; the Wickham Skinner Early Career Research Accomplishments Award by the Production and Operations Management Society (POMS) in 2006; and honorable mention in the George B. Dantzig Dissertation Award Competition in 2001. His co-authored paper, "Hedging Inventory Risk Through Market Instruments," published in the journal *Manufacturing and Service Operations Management*, received the 2008 Manufacturing and Service Operations Management Best Paper Award. He serves as a department editor for *Management Science* and an associate editor for *Manufacturing and Service Operations Management*, *Operations Research*, and *Production and Operations Management*. Prof. Gaur received his PhD in 2001 from the Wharton School at the University of Pennsylvania, his MBA from the Indian Institute of Management Ahmedabad in 1995, and his BTech in Computer Science and Engineering from the Indian Institute of Technology Delhi in 1993. Before joining Johnson, he was an assistant professor at the NYU Stern School of Business during 2001-07 and a visiting associate professor at Harvard Business School during 2007-08.