

JENNIFER PETRIGLIERI

INSEAD
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Academic Appointments

- 2012 - 2019 Assistant Professor of Organisational Behaviour, INSEAD
2011 - 2012 Post Doctoral Fellow, Organizational Behavior, Harvard Business School

Education

- 2011 PhD in Organisational Behaviour, INSEAD
2008 Masters in Management, INSEAD
2004 Masters of Business Administration, IMD
1998 BSc. Genetics, University of Nottingham

Research

Research Interests

Identity, leadership development, systems psychodynamics, qualitative methods

Articles in refereed journals

1. Petriglieri, J.L. & Obodaru, O. (2018) Secure-base Relationships as Drivers of Professional Identity Development in Dual-career Couples. *Administrative Science Quarterly*, forthcoming.
2. Petriglieri, G., Petriglieri, J.L. & Wood, J.D. (2018) Fast tracks and inner journeys: Crafting portable selves for contemporary careers. *Administrative Science Quarterly*, 63(3): 479-525.
3. Petriglieri, J.L. (2015) Co-creating Relationship Repair: Pathways to Reconstructing Destabilized Organizational Identification. *Administrative Science Quarterly*, 60(3): 518-557.
4. Petriglieri, G. & Petriglieri, J.L. (2015) Can Business Schools Humanize Leadership? *Academy of Management Learning and Education*, 14(4): 625-647. [joint first authorship]

5. Galunic, C., Sengupta, K. & Petriglieri, J.L. (2013) The Contingent Benefits of Knowledge Management Systems for Service Professionals. *European Journal of Management* 32(1): 13-23.
6. Petriglieri, J.L. (2011) Under Threat: Responses to and the consequences of threats to individuals' identities. *Academy of Management Review*, 36(4): 641-662.
Finalist for the Academy of Management Review *Best Paper Award* for 2011
7. Petriglieri, G., Wood, J.D. & Petriglieri, J.L. (2011) Up Close and Personal: Developing Foundations for Leader Development through Personalization of Management Learning. *Academy of Management Learning and Education*, 10(3): 430-450.
Winner of the Academy of Management Learning and Education *Best Paper Award* for 2011. Earlier version selected for *2011 Academy of Management Best Paper Proceedings*; winner of *GMAC best paper in graduate management education award*, MED Division; nominee for *Carolyn Dexter Award*, Academy of Management.
8. Ibarra, H. & Petriglieri, J.L. (2010) Identity Work and Play. *Journal of Organizational Change Management*, 23(1): 10-25.
9. Petriglieri, G. & Petriglieri, J.L. (2010) Identity Workspaces: The Case of Business Schools. *Academy of Management Learning and Education*, 9(1): 44-60.

Chapters in edited books

10. Ibarra, H. & Petriglieri, J.L. (2017) "Impossible Selves: Image Strategies and Identity Threat in Professional Women's Career Transitions." In Storberg-Walker, J. & Haber-Curran, P. (Eds.) "Advancing Women and Leadership: Moving the Needle through Applied Theory Building" Information Age Publishing: 19-36.
11. Petriglieri, J.L. & Devine, B. (2016) Mobilizing Organizational Action Against Identity Threats: The Role of Organizational Members Perceptions and Responses. In Ashforth, B; Pratt, M; Ravasi, D. & Schultz, M. (Eds.) *The Handbook of Organizational Identity*. Oxford: Oxford University Press: 239-256.

Books

12. Petriglieri, J.L. (2019) *Couples That Work*. Harvard Business School Press (North America), Penguin (Rest of the World). Publication date October 8th, 2019.

Articles in practitioners' publications (print)

13. Petriglieri, J.L. (2018) Talent Management and the Dual Career Couple. *Harvard Business Review*. May-June issue.
14. Petriglieri, J.L. & Petriglieri, G. (2017) The talent curse: How high potential derails and what to do about it. *Harvard Business Review*. May-June issue.

Articles in practitioners' publications (digital)

15. [How a FIFA-like scandal affects your talent pipeline](#). *Harvard Business Review*, 9 June 2015

Articles Under Review:

16. Petriglieri, G. & Petriglieri, J.L. The return of the suppressed: A systems psychodynamic approach to organizational studies. Proposal accepted, manuscript submitted and under review at *Academy of Management Annals*. [Joint first authorship]

Articles In Preparation:

17. Jang, S. & Petriglieri, J.L. Identity Integrating: Managing Within Work Group Identity Conflict. Manuscript in preparation for *Academy of Management Review*.
18. Fitzsimons, D & Petriglieri, J.L. The fabrication of leadership in a top management team. Manuscript in preparation for *Administrative Science Quarterly*. [Joint first authorship]

Teaching Materials:

19. *The Executive Challenge*. INSEAD Role Play Case N. 2018-6376, with Teaching Note. Petriglieri, J.L. & Petriglieri, G.
20. *Fiona and Frederic Bonner*. INSEAD Case N. 09/2017-6080, with Teaching Note. Petriglieri, J.L. & Petriglieri, G.
21. *Ten Years Later: Memoirs of Life and Work a Decade after an MBA*. INSEAD Case N. 03/2013-5955-A, with Teaching Note. Petriglieri, J.L. & Petriglieri, G.
22. *Katelyn Neilson, MBA* INSEAD Case N. 09/2007-5346, with Teaching Note Petriglieri, J.L. & Petriglieri, G.

Academic Presentations

Invited Seminars

Yale School of Management, September 2018
Saïd School of Business, Oxford University, May 2018
University of Bath, School of Management, March 2018
Stanford University, Management Science and Engineering Department, November 2016
Catholica Lisbon School of Business and Economics, May 2016
Sloan School of Management, MIT, February 2016
Harvard Business school, Gender Seminar Series, February 2016
Judge Business School, University of Cambridge, May 2013
University of Exeter Business School, February 2013
University of Michigan, ICOS Seminar, January 2011

Academic Conference Presentations (*if presented by co-author)

- 2018 ***Academy of Management Meeting, Chicago***
Who's the Boss? New Questions about Leadership Emergence in Organizations. (symposium presenter and co-organiser with N. Wellman)
New Questions in Multiple Identities (symposium panelist)
- 2017 ***Academy of Management Meeting, Atlanta***
Emotions in Fieldwork: The role of the researcher. (Professional Development Workshop, presenter)
The return of the suppressed: Systems psychodynamic approaches to organization studies. (symposium co-organizer with G. Petriglieri)
Constructing Identity (symposium discussant)
- 2016 ***Organizational Behavior Conference, Wharton, University of Pennsylvania***
The role of secure base relationships in professional identity development.
- 2015 ***Academy of Management Meeting, Vancouver***
Enduring by necessity: organizational identity as a social defense (symposium presenter)
Cognition in the Rough (Professional Development Workshop facilitator)
Qualitative Methods (Professional Development Workshop Facilitator)
- May Meaning Meeting, Connecticut***
Us or I? Identity in dual-career couples.
- 2014 ***Academy of Management Meeting, Philadelphia***
Manufacturing Self-Authenticity: A reflexive process of crafting authenticity at work. (With B. Devine*)
Is that a threat? Exploring the context and importance of identity threat in identity development and maintenance. (symposium discussant)
Teaching about Cognition in the Rough (Professional Development Workshop Facilitator)
Diamonds in the Rough (MOC Professional Development Workshop, organizer)
- 2013 ***Academy of Management Meeting, Boston***
When Selves Fall Apart: The role of identity enactment in organizational reidentification.
Diamonds in the Rough (MOC Professional Development Workshop, organizer)
- Positive Organizational Scholarship Conference, Ann Arbor***
Us or I? The crafting of relational identities by dual career couples. (With O. Obodaru)
- May Meaning Meeting, Ann Arbor***
When Selves Fall Apart: The role of identity enactment in organizational reidentification
- 2011 ***Academy of Management Meeting, San Antonio***
Building foundations for leaders' development through the personalization of management learning. (With G. Petriglieri* & J.D. Wood)

- 2010 ***Academy of Management Meeting, Montreal***
 Fast tracks and inner journeys: Adaptive and Exploratory Pathways to Portable Identities for Contemporary Careers. (With G. Petriglieri* & J.D. Wood)
 Deus ex Machina: Career Progress and the Benefits of Knowledge Management for Service Professionals. (With C.D. Galunic & K. Sengupta)
- 2009 ***Academy of Management Meeting, Chicago***
 Toward a Theory of Identity Threat.
 The MBA Within. (With G. Petriglieri & J.D. Wood)
- 2008 ***European Group of Organizational Scholars (EGOS)***
 Adaptive and exploratory pathways to portable identities for contemporary careers (With G. Petriglieri* & J.D. Wood)
- 2007 ***Academy of Management Meeting, Philadelphia***
 Management development as a transformational space (With G. Petriglieri)

Awards and Honours

- 2016 Dean's Commendation for Outstanding Executive Education Teaching, INSEAD
- 2016 Dean's Commendation for Outstanding Executive Education Programme Direction, INSEAD
- 2013 - 2016 Dean's commendation for teaching excellence in the INSEAD MBA (four years running)
- 2016 Delegate and presenter at the Annual meeting of the World Economic Forum, Davos
- 2015 Winner, Best Elective Course Teacher Award, INSEAD MBA
- 2013 & 2014 Nominee, Best Elective Course Teacher Award, INSEAD MBA
- 2012 & 2015 Outstanding Reviewer Award, MOC Division, Academy of Management
- 2012 Finalist, *Academy of Management Review* Best Paper Award 2011. For the paper "Under Threat: Responses to and the consequences of threats to individuals' identities"
- 2012 Winner, *Academy of Management Learning and Education* Best Paper Award 2011. For the paper "Up Close and Personal: Developing Foundations for Leader Development through the Personalization of Management Learning"
- 2011 Nominee, Carolyn Dexter Best International Paper Award
- 2011 Best Paper in Graduate Management Education Award, sponsored by the Graduate Management Admission Council for the most significant contribution to graduate management education. For the paper "Up Close and Personal: Developing Foundations for Leader Development through Personalization of Management Learning."

2010 Winner, INFORMS Organization Science Dissertation Proposal Competition

Teaching and Programme Direction

2018 ongoing Women Leaders Programme, INSEAD (programme director)
2018 ongoing INSEAD Gender Diversity Programme (programme co-director)
2018 BlaBlaCar Leadership Journey
2017 ongoing Unilever Women Leaders Programme (programme director)
2016 World Economic Forum Fellows Programme
2016 ongoing Management Acceleration Programme (programme co-director)
2016 DOW Chemical Women Leaders Programme (programme director)
2016 Leading Management Education (programme director)
2015 – 2018 Leadership Transition Programme
2014 – 2018 High Impact Leadership Programme
2013 Advanced Organizational Psychology PhD elective
2012 – 2017 Psychological Issues in Management MBA elective
2005 – 2008 External contributor (group consultant and individual coach), Copenhagen Business School
2005 – 2007 External contributor (group consultant and individual coach), IMD

Service

Institutional Service

2018 ongoing Co-organiser of annual research meeting of identity scholars (with M. Pratt, Boston College, and N. Rothbard, Wharton)
2015 ongoing Editorial Board, Administrative Science
2015 ongoing Co-organiser of annual research gathering of systems psychodynamics scholars (with G. Petriglieri and M. Jarrett, INSEAD)
2013 – 2015 Representative at Large, Managerial and Organizational Cognition Division of the Academy of Management. Organiser of Diamonds in the Rough Professional Development Workshop.
2011 ongoing Ad Hoc Reviewer: Academy of Management Review, Organization Science, Organizational Behavior and Human Decision Processes, Academy of Management Learning and Education

INSEAD Service

2018	Alumni reunion sessions
2017 & 2018	Visionaries alumni fundraising conference, faculty lead
2015 / 2016	OB faculty recruitment committee chair
2014 / 2015	OB faculty recruitment committee member
2014 ongoing	MBA and EMBA masterclasses and open day sessions, Fontainebleau, London, New York
2013 / 2014	OB seminar series organizer
2012 / 2013	OB PhD recruitment committee member

Personal

Nationality: British

Languages: English, French, Italian (intermediate)

Maternity Leaves: Two maternity leaves during academic years 2008/2009 and 2009/2010