

# Richard Grice

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## EDUCATION

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<b>INSEAD x Sorbonne Université</b> <i>PhD in Management Science</i> <ul style="list-style-type: none"><li>• Area: Quantitative Marketing</li><li>• Committee Chairs: Paulo Albuquerque and Maria Ana Vitorino</li></ul> <i>Masters in Management Science</i>	Fontainebleau, France <i>2024 (expected)</i>     <i>2020</i>
<b>University of Rochester</b> <i>Master of Arts in Economics</i> <ul style="list-style-type: none"><li>• Area: Labor / Applied Economics</li></ul>	Rochester, NY <i>2018</i>
<b>University of New South Wales</b> <i>Bachelor of Economics (1st Class Honours)</i>	Sydney, NSW <i>2014</i>
<b>University of Western Australia</b> <i>Combined Bachelors of Economics &amp; Commerce</i>	Perth, WA <i>2013</i>

## RESEARCH INTERESTS

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Quantitative Marketing; Empirical & Behavioural Industrial Organisation; Market Structure & Competition; Pricing; Economic Networks & Complexity

## CURRENT RESEARCH

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**Algorithmic Pricing and Network Competition: Evidence from Retail Gasoline Markets**  
Job Market Paper | with Maria Ana Vitorino

**Mutual Fund Market Structure and Company Fee Competition: Theory and Evidence**  
Working paper (SSRN: [4449026](https://ssrn.com/abstract=4449026)) | with Ahmed Guecioueur

**Chain-Linked Markets**  
Working paper

## HONOURS, AWARDS AND SCHOLARSHIPS

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AMA-Sheth Doctoral Consortium Fellow	<i>2023</i>
INFORMS Marketing Science Doctoral Consortium Fellow	<i>2021</i>
Randomised Control Trial Lab Seed Funding, INSEAD	<i>2019</i>
Doctoral Fellowship, Marketing Department, INSEAD	<i>2018 – 2023</i>
Doctoral Fellowship, Department of Economics, University of Rochester	<i>2016 – 2018</i>
1st Class Honours (Economics), University of New South Wales	<i>2014</i>

## CONFERENCE PRESENTATIONS

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8th NSF Network Science & Economics Conference (Virginia Tech); Trans-Atlantic Doctoral Consortium (LBS)	<i>2023</i>
INSEAD-Wharton Alliance Doctoral Consortium (Wharton)	<i>2022</i>
INFORMS Marketing Science (Simon); Trans-Atlantic Doctoral Consortium (LBS)	<i>2021</i>
INSEAD-Wharton Alliance Doctoral Consortium (Wharton)	<i>2019</i>

## TEACHING EXPERIENCE

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### INSEAD

*Microeconomics (MBA)* 2020, 2023

- Tutor for Dylan Glover

*Analytics for Retail and Travel (MBA)* 2020

- Teaching Assistant for So Yeon Chun

*Marketing (MiM)* 2020

- Teaching Assistant for Alix Barasch

*Statistics (PhD)* 2020

- Tutor for Ilia Tsetlin

### University of Rochester

*Corporate Finance (MBA)* 2017

- Tutor for Michael Gofman

### University of New South Wales

*Microeconomics (Undergraduate)* 2015

- Tutor for Alberto Motta & Loretta Isabella Dobrescu

## OTHER WORK EXPERIENCE

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**Charles River Associates** Sydney, NSW  
*Intern – Litigation Consulting* 2017

**Endgame Economics** Sydney, NSW  
*Visiting Researcher* 2017

**HoustonKemp Economists** Sydney, NSW  
*Economic Analyst* 2015 – 2016

**Deloitte** Perth, WA  
*Intern – Strategy & Operations Consulting* 2014

## REFERENCES

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**Paulo Albuquerque**  
*Professor of Marketing &  
INSEAD Fellow in Memory of Erin Anderson*  
INSEAD  
[paulo.albuquerque@insead.edu](mailto:paulo.albuquerque@insead.edu)

**Maria Ana Vitorino**  
*Associate Professor of Marketing &  
Shell Fellow in Business and the Environment*  
INSEAD  
[maria-ana.vitorino@insead.edu](mailto:maria-ana.vitorino@insead.edu)

**Yufeng Huang**  
*Associate Professor of Marketing*  
University of Rochester Simon Business School  
[yufeng.huang@simon.rochester.edu](mailto:yufeng.huang@simon.rochester.edu)

## OTHER INTERESTS

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Bouldering (Font 6a outdoors, V6 indoors), Diving (PADI Advanced Open Water), Travel, Reading, Coffee