

# Richard Grice

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## EDUCATION

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<b>INSEAD x Sorbonne Université</b> <i>PhD in Management Science</i> <ul style="list-style-type: none"><li>• Area: Quantitative Marketing</li><li>• Committee Chairs: Paulo Albuquerque and Maria Ana Vitorino</li></ul> <i>Masters in Management Science</i>	Fontainebleau, France <i>2024 (expected)</i>     <i>2020</i>
<b>University of Rochester</b> <i>Master of Arts in Economics</i> <ul style="list-style-type: none"><li>• Area: Labor / Applied Economics</li></ul>	Rochester, NY <i>2018</i>
<b>University of New South Wales</b> <i>Bachelor of Economics (1st Class Honours)</i>	Sydney, NSW <i>2014</i>
<b>University of Western Australia</b> <i>Combined Bachelors of Economics &amp; Commerce</i>	Perth, WA <i>2013</i>

## RESEARCH INTERESTS

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Quantitative Marketing; Empirical & Behavioural Industrial Organisation; Market Structure & Competition; Pricing; Economic Networks & Complexity

## CURRENT RESEARCH

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### **Learning Competitors' Identities from the Timing of Pricing Decisions: An Application to Retail Gasoline**

Working paper

### **Chain-Linked Markets**

Working paper

### **Mutual Fund Market Structure and Company Fee Competition: Theory and Evidence**

Working paper (SSRN: [4449026](https://ssrn.com/abstract=4449026)) | with Ahmed Guecioueur (INSEAD)

### **Estimating Duration Dependence on Re-Employment Wages When Reservation Wages Are Binding**

Working paper (SSRN: [4582697](https://ssrn.com/abstract=4582697)) | with Victor Martinez (Cleveland Fed.) & Kaixin Liu (Jinan University)

## CONFERENCE PRESENTATIONS

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45th Annual INSEAD-HEC-ESSEC Marketing Seminar (HEC); 9th NSF Network Science & Economics Conference (Minnesota); Marketing Dynamics Conference (Santorini); 46th ISMS Marketing Science Conference (UNSW)	<i>2024</i>
8th NSF Network Science & Economics Conference (Virginia Tech); Trans-Atlantic Doctoral Consortium (LBS)	<i>2023</i>
INSEAD-Wharton Alliance Doctoral Consortium (Wharton)	<i>2022</i>
43rd ISMS Marketing Science Conference (Simon); Trans-Atlantic Doctoral Consortium (LBS)	<i>2021</i>
INSEAD-Wharton Alliance Doctoral Consortium (Wharton)	<i>2019</i>

## INVITED TALKS

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INSEAD (Marketing); National University of Singapore (Marketing); Universidad de Chile (Industrial Engineering); Universidade Católica Portuguesa (Business & Economics); University College London (Marketing & Analytics) 2023

## HONOURS, AWARDS AND SCHOLARSHIPS

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AMA-Sheth Doctoral Consortium Fellow 2023  
INFORMS Marketing Science Doctoral Consortium Fellow 2021  
Randomised Control Trial Lab Seed Funding, INSEAD 2019  
Doctoral Fellowship, Marketing Department, INSEAD 2018 – 2023  
Doctoral Fellowship, Department of Economics, University of Rochester 2016 – 2018  
1st Class Honours (Economics), University of New South Wales 2014

## TEACHING EXPERIENCE

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### **INSEAD**

*Microeconomics (MBA)* 2020, 2023, 2024

- Tutor for Dylan Glover

*Analytics for Retail and Travel (MBA)* 2020

- Teaching Assistant for So Yeon Chun

*Marketing (MiM)* 2020

- Teaching Assistant for Alix Barasch

*Statistics (PhD)* 2020

- Tutor for Ilia Tsetlin

### **University of Rochester**

*Corporate Finance (MBA)* 2017

- Tutor for Michael Gofman

### **University of New South Wales**

*Microeconomics (Undergraduate)* 2015

- Tutor for Alberto Motta & Loretta Isabella Dobrescu

## OTHER WORK EXPERIENCE

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**Charles River Associates** Sydney, NSW  
*Intern – Litigation Consulting* 2017

**Endgame Economics** Sydney, NSW  
*Visiting Researcher* 2017

**HoustonKemp Economists** Sydney, NSW  
*Economic Analyst* 2015 – 2016

**Deloitte** Perth, WA  
*Intern – Strategy & Operations Consulting* 2014

## OTHER INTERESTS

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Bouldering (Font 6a outdoors, V6 indoors), Diving (PADI Advanced Open Water), Travel, Reading, Coffee