

ALJOSCHA JANSSEN

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PERSONAL INFORMATION

Date of Birth: August 05, 1989
Citizenship: German

ACADEMIC APPOINTMENTS

Singapore Management University *August 2019 - present*
Assistant Professor of Economics

ACADEMIC AFFILIATIONS

Research Institute of Industrial Economics Stockholm, *June 2019 - present*
Research Affiliate

EDUCATION

Stockholm School of Economics, PhD Candidate in Economics *August 2014 - July 2019*
Supervisor: Richard Friberg

Stanford University, Visiting Student Researcher *September 2016 - June 2017*
Faculty Sponsor: Liran Einav

University of St. Gallen, MA in Quantitative Economics and Finance *August 2013 - August 2014*
Double Degree Program
Thesis Supervisor: Stefan Buehler

Stockholm School of Economics, MSc in Economics *August 2012 - August 2014*
Double Degree Program
Thesis Supervisor: Jörgen Weibull

Ludwig Maximilians University Munich, BSc in Economics *April 2009 - August 2011*
Stockholm University, Exchange Student *August 2010 - January 2011*

RESEARCH INTERESTS

Primary Fields: Industrial Organization, Health Economics
Secondary Fields: Applied Microeconomics, Behavioral Economics

Methods: Causal Inference, Structural Econometrics, Game Theory, Machine Learning

RESEARCH PAPER

Switching Costs, Brand Premia and Behavioral Pricing in the Pharmaceutical Market
[Unicredit & Universities Best Job Market Paper Award, November 2018]
[R&R, *The Economic Journal*]

Retail Pharmacies and Drug Diversion during the Opioid Epidemic (Together with Xuan Zhang)
[R&R, *American Economic Review*]

Price Dynamics of Swedish Pharmaceuticals

[*Rising Star Session, EARIE 2018*]

[*Best Paper Award, RGS Doctoral Conference in Economics 2018*]

[*R&R, Quantitative Marketing and Economics*]

Does a district-vote matter for the behavior of politicians? A textual analysis of parliamentary speeches (Together with Andreas Born)

[*European Journal of Political Economy 2021*]

Pregnancy persistently reduces alcohol purchases: Causal evidence from scanner data (Together with Elle Parslow)

[*Health Economics 2021*]

Obfuscation and Rational Inattention (Together with Johannes Kasinger)

WORK IN PROGRESS

Innovation Adoption and Competition: Evidence from Upstream Oil & Gas (Together with Michele Fioretti, Alessandro Iaria, Clément Mazet, and Robert Perrons)

Search Costs in the Mutual Fund Industry (Together with Jurre Thiel)

TEACHING EXPERIENCES

Singapore Management University:

Microeconomics: Undergraduate Level

Spring 2020, 2021

Empirical Industrial Economics: Undergraduate Level

Spring 2020, 2021

Stockholm School of Economics (Teaching Assistant):

Microeconomics: Undergraduate Level

Fall 2015, Fall 2017

Dynamic Macroeconomics: Graduate Level

Spring 2016

PRESENTATIONS

2021: ASSA 2021 Virtual Annual Meeting, *American Economic Association*; Health Workshop, *Singapore Management University, Online*; International Industrial Organization Conference (IIOC), *Online*; European Summer Meetings of the Econometric Society, *Online*; 48th Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Online*, Asia-Pacific Industrial Organization Society (APIOS), *NUS, Online*

2020: Annual Congress of the European Economic Association (EEA), *Online*; Seminar, *Research Institute of Industrial Economics (IFN), Online*, Student Seminar, *ITAM, Online*

2019: Seminar, *Hanken School of Economics*; Seminar, *Copenhagen Business School*; Seminar, *National University of Singapore, Business School*; Seminar, *Singapore Management University*; Seminar, *University of Sydney*; Seminar, *University of Melbourne, Institute of Applied Economic & Social Research*; Seminar, *CREST- Ecole Polytechnique*; Seminar, *Instituto Tecnológico Autónomo de México*; The 17th Annual International Industrial Organization Conference (IIOC), *Boston*; Asia-Pacific Industrial Organization Society (APIOS), *Hitotsubashi University*

2018: RGS Doctoral Conference in Economics, *Ruhr Graduate School of Economics*; Brown Bag Seminar, *Stockholm School of Economics (2x)*; ENTER Jamboree Conference, *Toulouse School of Economics*; The 16th Annual International Industrial Organization Conference (IIOC), *Indianapolis*; Seminar, *Universidad Carlos III de Madrid*; 23rd Spring Meeting of Young Economists, *University of the Balearic Islands, Palma*; Annual Congress of the European Economic Association (EEA), *Cologne*; Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Athens*; Annual Meeting Verein für Socialpolitik (VfS), *Freiburg*; XXXIII Jornadas de Economía Industrial, *Barcelona*; Seminar, *Research Institute of Industrial Economics (IFN)*,

Stockholm; Seminar, *University of Gothenburg*; Microwave Seminar, *Stockholm University*; Empirics and Methods in Economics Conference (EMCON), *Northwestern University*; ENTER Student Seminar, *University College London*; Seminar, *University of Umea*; Seminar, *University of Bern*; Industrial Organization Workshop, *University of St. Gallen*; Seminar, *NHH - Norwegian School of Economics*; 43 Simposio de la Asociacion Espanola de Economia, *Madrid*; European Winter Meeting of the Econometric Society, *University of Naples Federico II, Naples, Italy*

2017: Student IO Day, *Toulouse School of Economics*; Swedish Workshop on Competition Economics and Public Procurement; Lunch Brown Bag, *Stockholm School of Economics*; SUDSWEC, *Stockholm*; Student Workshop in Industrial Organization, *Stanford University*

2016: PhD Workshop, *Stockholm School of Economics*; ENTER Jamboree Conference, *Madrid*

PROFESSIONAL SERVICES

Referee American Economic Review (2×), International Journal of Industrial Organization, Journal of Asian Economic, Journal of Industrial Economics, Public Choice

RESEARCH EXPERIENCES

Research Assistant for Giancarlo Spagnolo *August 2015 - May 2016*
European Network for Training in Economic Research *August 2015 - July 2016*
Coordinator
United Nations, ESCAP *June 2013 - September 2013*
Internship, Economic Research
Max Planck Institute for Intellectual Property and Competition *May 2011 - Oktober 2011*
Research Assistant

PROFESSIONAL EXPERIENCES

Bayerische Landesbank *April 2012 - June 2012*
Internship, Economic and Investment Research
Mücke Sturm & Company Management Consulting *January 2012 - March 2012*
Internship, Management Consultant
Metro AG *September 2011 - December 2011*
Internship, Competition Economics
Economics Ministry of North-Rhine Westphalia *August 2009 - October 2009*
Internship, Economic Research
Civilian Service, Biometry *July 2008 - March 2009*
Assistance in statistical analysis

SCHOLARSHIPS, HONORS, GRANTS

Singapore Ministry of Education (MOE) Tier 1 Academic Research Fund *October 2020*
Unicredit & Universities Best Job Market Paper Award *November 2018*
Jan Wallander and Tom Hedelius Research Grant *July 2017 - now*
Best Paper Award RGS Doctoral Conference *February 2018*
Hedelius Research Fellowship *September 2016 - June 2017*
Stockholm School of Economics Short Research Travel Grants
Stockholm School of Economics Graduate Student Scholarship *August 2014 - August 2016*
Double Degree Scholarship *August 2013 - June 2014*
Erasmus Scholarship *August 2010 - January 2011*

OTHER SKILLS

Computer Languages R, Python, Matlab, Stata, Eviews, MySQL, LaTeX
German (native), English (fluent), French (basic), Swedish (basic)