

ANIL GABA
INSEAD
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ACADEMIC POSITIONS

2002 –	INSEAD The ORPAR Chaired Professor of Risk Management, Professor of Decision Sciences, Academic Director, Centre for Decision Making and Risk Analysis (CDMRA)
1998 – 2002	Professor of Decision Sciences
1993 – 1998	Associate Professor of Decision Sciences
1989 – 1993	Assistant Professor of Decision Sciences
Fall of 1993, 1994, 1995, January 1997 – December 1997	Duke University (Fuqua School of Business) Visiting Associate Professor of Decision Sciences

EDUCATION

1989	Ph.D., Decision Sciences Fuqua School of Business, Duke University, USA (Dissertation Chairman: Robert L. Winkler)
1983	B.A. (Honors), Economics Delhi University (St. Stephen's College) Delhi, India

PUBLICATIONS

Gaba, A., D. Popescu and Z. Chen (2017). "Assessing Uncertainty from Point Forecasts," *Management Science*, forthcoming.

Gaba, A., I. Tsetlin and R.L. Winkler (2017), "Combining interval forecasts," *Decision Analysis* 14.1, 1-20.

Jain, K., Mukherjee, K., Bearden, J. N. and A. Gaba (2013), "Unpacking the Future: A Nudge Towards Wider Interval Forecasts," *Management Science* 59(9), 1970-1987.

Makridakis, S., R.M. Hogarth and A. Gaba (2010), "Why Forecasts Fail. What to Do Instead," *Sloan Management Review*, 51, no.2 (Winter), 83-90.

(Abbreviated version in *Rotman*, The Magazine of the Rotman School of Business, Fall 2010, 66-71.)

Makridakis, S., R.M. Hogarth and A. Gaba (2009), "Forecasting and Uncertainty in the Economic and Business World," *International Journal of Forecasting* 25, 794-812.

Tsetlin, I., A. Gaba and R.L. Winkler. (2004). "Strategic Choice of Variability in Multiround Contests and Contests with Handicaps," *Journal of Risk and Uncertainty* 29, 143-158.

Gaba, A., I. Tsetlin and R.L. Winkler. (2004). "Modifying Variability and Correlations in Winner-Take-All Contests," *Operations Research* 52, 384-395.

Gaba, A. and Kalra, A. (1999). "Risk Behavior in Response to Quotas and Contests," *Marketing Science* 18, 417-434.

Makridakis, S. and A. Gaba (1998), "Judgment: Its Role and Value for Strategy," in G. Wright and P. Goodwin (eds.), *Forecasting with Judgment*, Chichester: Wiley. Lead Chapter.

Gaba, A. and Viscusi, W.K. (1998). "Differences in Subjective Risk Thresholds: Worker Groups as an Example," *Management Science* 44, 801-811.

Gaba, A. and Winkler, R.L. (1995). "The Impact of Testing Errors on Value of Information: A Quality Control Example," *Journal of Risk and Uncertainty* 10, 5-13.

Gaba, A. (1993). "Inferences with an Unknown Noise Level in a Bernoulli Process," *Management Science* 39, 1227-1237.

Gaba, A. and Winkler, R.L. (1992). "Implications of Errors in Survey Data: A Bayesian Model," *Management Science* 38, 913-925.

Winkler, R.L. and Gaba, A. (1990). "Inference with Imperfect Sampling from a Bernoulli Process," *Studies in Bayesian Econometrics and Statistics*, Volume 7 (Bayesian and Likelihood Methods in Statistics and Econometrics), S. Geisser, J. Hodges, S.J. Press, and A. Zellner (Eds.), North Holland : Amsterdam, 303-317.

BOOK

Makridakis, S., R.M. Hogarth and A. Gaba (2009), *Dance With Chance: Making Luck Work For You*, Oxford: Oneworld Publications.

SELECTED BUSINESS PRESS

Makridakis, S., R.M. Hogarth and A. Gaba (2009), "Think Lucky," *Strategy Magazine*, September issue.

Makridakis, S., R.M. Hogarth and A. Gaba (2009), "An Illusion of Control can have Hidden Costs," *Financial Times*, July 6.

Gaba, A. (2000), "Quotas and Contests in The Battle for Reward," *Financial Times* (Part Two)
- Tuesday, May 2.

TEACHING

MBA:

Uncertainty, Data, and Judgment – core course

Decision Making – elective

Risk Management – elective

Master in Finance:

Introduction to Modeling – core course

Behavioral Finance - elective

Ph.D.:

Probability & Statistics – Core course

Bayesian Analysis – Elective

Dissertation Committees –

Luc Wathieu

Marc Menestrel (Co-Chair)

Ioanna Tziri (Chair).

Kanchan Mukherjee (Co-Chair)

Kriti Jain (Co-Chair)

Zhi Chen

Executive:

Modules on Judgments & Decision Making, Risk Management, and Negotiations

INSEAD executive programs (Open Enrollment and Company Specific):

Advance Management Program (AMP), Asia International Executive Program (AIEP),

International Directors Program (IDP), Larsen & Toubro, UTC, PWC, EDB, Aberdeen,

Transurban, Mumtalakat, ...

Program Director, INSEAD-SHELL Group Business Leadership Program, 2002 – 2006

Program Director, one-day CSPs on Decision Making (Shiseido, Citi-INSEAD CFO Forum

Singapore, Citi-INSEAD CFO Forum London, ... 2015 -)

Awards:

Outstanding Teacher Award INSEAD MBA Core Course (*Uncertainty, Data, and Judgment*):

1993, 1996, 1998, 1999, 2001, 2003, 2004, 2005, 2012, 2013, 2016.

Online Teaching Tools:

Judgment Survey, Wisdom of Crowds, Game of Experts

INTERNAL SERVICE (INSEAD)

Dean Search Committee – 2012-13

Faculty Evaluation Committee – 2010-11, 2012-13

Dean of Faculty, September 2006 – December 2009

Academic Director, Center of Decision Making and Risk Analysis, September 2003 –

Dean Search Committee – 2005-06

Dean of Faculty and Research, Asia Campus, September 2002 – August 2006

Chairman, Research and Development Committee (for granting funds towards R&D proposals), September 2001 – August 2006

Member, Faculty Evaluation Committee, 2002/03 to 2003/04, as Chair in 2003/04).

Associate Dean of Faculty, Asia Campus, September 2001 – August 2002

Area Coordinator, Technology Management Area, September 1998 – August 2001.

Member, Ph.D. Committee, September 1995 – August 2000.

Member, MBA Admissions Committee, 1995 - 1996.

Member, MBA Committee, 1991-1995.

Coordinator for INSEAD, EICEP (Euro-India Cooperation and Exchange Programme) sponsored by EFMD (European Foundation for Management Development), Brussels, 1991-1994.

EXTERNAL ACTIVITIES

Member of INFORMS, Special Section on Decision Analysis in INFORMS.

Ad hoc referee for academic journals on management, statistics, forecasting, and operations research.

Consultant and speaker at various multinational corporations in the U.S., Europe, and Asia. Invited participant in several World Economic Forum events including Davos 2010; member Global Agenda Council on Decision Making and Incentive Systems 2009.